

COMSOL JOB OPENING: Applications Engineer in Technical Sales: Transport Processes

comsol.ch/company/careers/job/6041

Technoparkstr. 1, 8005 Zürich, Switzerland

COMSOL is the leading innovator of multiphysics simulation software helping scientists and engineers to solve even the most sophisticated and challenging R&D problems. We are creating the tools that drive new breakthroughs in physics and engineering, and we love what we do. From the Zurich office, we care for top engineering and scientific teams in Switzerland and Liechtenstein. You will be entrusted with a broad range of responsibilities, allowing for personal and professional growth.

Primary Responsibilities

- Demonstrate the building of clear and understandable simulation examples for prospective customers
- Support prospective customers on the modeling of their applications with COMSOL Multiphysics®.
- Demonstrate use of the COMSOL[®] software and summarize its features in web-based workshops and other marketing and sales events, along with customer meetings.
- Identify, nurture and develop potential sales accounts reactive flow, CFD, heat transfer, and electrochemical applications.
- Run introductory training courses on transport processes, webinars as well as personalized online and live product demonstrations to excite prospects and demonstrate our products to potential and existing customers in industry, government, and academia.

We offer

- Dynamic and engaging work duties that provide opportunities for self-development and professional growth.
- Opportunity to work with experts from many fields.
- A location within an office park in the trending Zurich West area.

Qualifications

- MSc or PhD in Physics, Process Engineering, Chemical Engineering or Electrochemistry
- Six months or more experience in modeling transport processes with COMSOL Multiphysics
- Service-minded, businessoriented, outgoing personality, adaptive and flexible.
- Willing to work with customers on a daily basis.
- Strong presentation skills, both in-person and online, quasinative fluency in German or French.







